

Date: 2/16/17

To: Rhonda Lucivjansky

From: Martyn Moss/ Janitorial RFP Committee

Re: Janitorial RFP 17-010417-Janitorial Zone 3

The RFP janitorial committee, which was made up of Martyn Moss Manager of Building Services, Danny O'Connell Director of Support Services, Vince Sacco Director of Facilities, Tiffany Buck Custodial Work Supervisor, and Richard Perrine Custodial Work Supervisor, has collectively decided to award the janitorial contract for Zone 3. The Zone 3 contract will be awarded to JDD Inc.

The factors that we looked at where the hours allocated per day, price per square foot, staffing model, equipment plan, and ability to perform the contract specifications. We interviewed 5 of the 8 companies that replied to the RFP.

The reasons why the committee chose JDD Inc. for zone 3:

- a. The number of hours that were provided in the bid was adequately to perform the contract.
- b. The cost per square feet fell within the budget allowance of the janitorial department.
- c. They are going to provide a scope of work cards for each employee to follow daily.
- d. They have an aggressive quality control program that their employees can easily understand.
- e. The committee liked the staffing coverage of the buildings and supervision.
- f. I was able to question and talk with the perspective site manager that would be in charge of the operations at Youngstown State if they were awarded the contract.
- g. They are going to provide all new equipment for the contract.
- h. The references provided to us by JDD came back with very positive feedback.
- i. The committee was impressed with their screening process of potential employees to obtain a more suitable work force.

We are confident on our choice for zone 3. We are looking forward to working with JDD Inc.

**Proposal Summary Sheet Zone 3
Janitorial Services
RFP #17-010417 Due January 27, 2017**

	JDD	Alpha Omega	ISS	QUOTA	JANCO	Triangle	Vocational Services	SSC
Beeghly Hall								
Total bid year complete	59,522.30	62,958.00	83,617.22	65,520.00	78,109.00	79,932.24	89,820.00	82,856.00
Total bid per month complete	4,960.19	5,247.00	6,968.10	5,460.00	6,509.00	6,661.02	7,485.00	6,904.00
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	22.46	15.5	23	15.75	14.5	22	21	20.6
Total labor hours per month	471.76	336	524	341.25	486	475	437.5	429
Total labor hours per year	5661.12	4036	6812	4095	5832	5704	5500	5150
Total bid for window cleaning	2566.78			19100			20880	
Square feet Bldg Cost	\$0.77	\$0.81	\$1.08	\$0.84	\$1.00	\$1.03	\$1.16	\$1.07
Bliss Hall								
Total bid year complete	115565.01	116416	122536.73	103839.96	108501	147781.2	137856	153209
Total bid per month complete	9630.42	9701	10211.39	8653.33	9042	12315.93	11488	12767
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	43.62	29	37	22.5	28	40	32	39.6
Total labor hours per month	915.94	629	827	487.5	605	879	667	825
Total labor hours per year	10991.31	7552	10452	5850	7260	10545	8500	9900
Total bid for window cleaning	4746.2			9680			10560	
Square feet Bldg Cost	\$0.80	\$0.81	\$0.85	\$0.72	\$0.75	\$1.03	\$0.96	\$1.07
DeBartolo Hall								
Total bid year complete	65117.13	68877	77520.07	68640	89292	87427.68	93828	90645
Total bid per month complete	5426.43	5740	6460.01	5720	7441	7285.64	7819	7553
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	24.58	17	23	16.5	16	24	16	22.3
Total labor hours per month	516.1	369	498	357.5	518	520	458	464.6
Total labor hours per year	6193.25	4427	6500	4290	6216	6239	5750	5575
Total bid for window cleaning	2808.04			8195			8940	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.91	\$0.81	\$1.05	\$1.03	\$1.10	\$1.07
Fedor Hall								
Total bid year complete	36654.38	38771	55533.86	53040	67102	49219.68	69672	51024

	JDD	Alpha Omega	ISS	QUOTA	JANCO	Triangle	Vocational Services	SSC
Total bid per month complete	3054.53	3231	4627.82	4420	5592	4101.64	5806	4252
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	13.83	9.5	15	12.75	10	13	16	12.6
Total labor hours per month	290.51	206	326	276.25	389	293	333	262.5
Total labor hours per year	3486.17	2474	4420	3315	4668	3512	4250	3150
Total bid for window cleaning	1580.65			2420			2640	
Square feet Bldg Cost	\$0.77	\$0.81	\$1.16	\$1.11	\$1.40	\$1.03	\$1.46	\$1.07
McDounough Museum								
Total bid year complete	11245.58	11895	2705.11	26232	20845	15124.08	12660	15654
Total bid per month complete	937.13	991	225.43	2186	1737	1260.34	1055	1304
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	4.24	3	1	6	3.5	4	2.5	3.9
Total labor hours per month	89.13	65	21	130	76	90	52	81.25
Total labor hours per year	1069.56	781	260	1560	912	1078	650	975
Total bid for window cleaning	484.94			792			864	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.18	\$1.79	\$1.42	\$1.03	\$0.86	\$1.07
Meshel Hall/Bridge								
Total bid year complete	60697.01	64201	66769.73	85599.96	89395	81524.28	90012	84492
Total bid per month complete	5058.08	5350	5564.14	7133.33	7450	6793.69	7501	7041
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	22.91	16	20	18.5	16	22	21	21.6
Total labor hours per month	481.07	347	433	401	518	485	437.5	450
Total labor hours per year	5772.58	4166	5720	4812	6216	5816	5500	5400
Total bid for window cleaning	2617.44			13300			14520	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.84	\$1.08	\$1.13	\$1.03	\$1.14	\$1.07
Phelps Building								
Total bid year complete	19080.34	20182	22827.48	16640	25347	25604.88	18792	26559
Total bid per month complete	1590.03	1682	1902.29	1386.66	2112	2133.74	1566	2213
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	7.2	5	4	4	6	7	4	4.7
Total labor hours per month	151.23	108	86	86.6	130	152	83	97.92
Total labor hours per year	1814.72	1302	1560	1040	1560	1828	1040	1175

	JDD	Alpha Omega	ISS	QUOTA	JANCO	Triangle	Vocational Services	SSC
Total bid for window cleaning	822.8			1300			1320	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.92	\$0.67	\$1.02	\$1.03	\$0.75	\$1.07
Tod Hall								
Total bid year complete	42195.61	44632	32624.63	39516	41090	56649.36	42300	58737
Total bid per month complete	3516.3	3719	2718.72	3293	3424	4720.78	3525	4894
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	15.93	11	7.5	9.5	10.5	15	10	18.2
Total labor hours per month	334.43	239	162.5	205.8	227	337	167	379
Total labor hours per year	4013.2	2864	2470	2470	2724	4043	2300	4550
Total bid for window cleaning	1819.6			5060			5520	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.59	\$0.72	\$0.75	\$1.03	\$0.77	\$1.07
Williamson Hall								
Total bid year complete	75148.17	79487	77400.71	76320	94672	100893.72	102396	104608
Total bid per month complete	6226.35	6624	6450.06	6360	7889	8407.81	8533	8717
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	28.36	19.5	23	18	18.5	27	24	26.1
Total labor hours per month	595.61	423	498	4680	572	600	500	543.75
Total labor hours per year	7147.29	5078	6500	56160	6864	7202	6300	6525
Total bid for window cleaning	3240.61			11000			1200	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.79	\$0.78	\$0.96	\$1.03	\$1.04	\$1.07
Ysu Police Building								
Total bid year complete	7977.96	8439	4456.91	12230.4	12840	10746.12	13584	11105
Total bid per month complete	664.83	703	371.41	1019.2	1070	895.51	1132	925
Cost per hour for special event	17	13	16.89	15	13	28.5	15	15
Total labor hours per day	2.11	2	1	2.1	3	3	2	2
Total labor hours per month	63.23	60	30	63.7	65	64	61	60.8
Total labor hours per year	758.78	720	365	764.4	780	765	755	730
Total bid for window cleaning	544.03			300			288	
Square feet Bldg Cost	\$0.77	\$0.81	\$0.43	\$1.17	\$1.23	\$1.03	\$1.30	\$1.07
Veterans Center								
Total bid year complete	4364.98	4617	3317.87	5200	14513	5838	9444	6076
Total bid per month complete	363.75	385	276.49	433.28	1209	486.5	787	506

